PHILIP MORRIS USA INTER-OFFICE CORRESPONDENCE

120 PARK AVENUE, NEW YORK, NY 10017-5592

TO: DISTRIBUTION DATE: OCTOBER 12, 1992

FROM: JAMES TAYLOR

SUBJECT: WHOLESALE INVENTORY AUDIT

Per our recent discussion, please find attached a list, ranked in priority order, are accounts we wish to conduct the wholesale inventory audit against in your section. While we recognize that we may not have the opportunity to get into all accounts and receive optimal auditing cooperation, we would ask that we try to get to as many accounts as possible.

To undertake this task with the least inconvenience to our accounts, we would ask that at least one person from the sales office is made available to assist in counting and checking of select date codes. If you feel it is necessary to have more than one person assisting me in this process given limited time in your market, we would ask for you to make that decision.

My schedule for the sections/cities is as follows:

San Antonio/36
Afternoon of Wednesday, October 14

Dallas Area/35
Full day, Thursday, October 15

Full travel details will be provided as soon as they become available.

If I could provide any further information or share any other thoughts to answer specific questions, please feel free to call me as necessary. We thank you for your assistance in this process.

DISTRIBUTION

John Love - SSD 36
Jim Paddock - SSD 35

JT/el
cc: J. Baker - SOM 35
T. Hoang - SOM 36

E. Gawronski - P.M.
R. Anise - P.M.

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